



Costa Calida Property Management S.L.

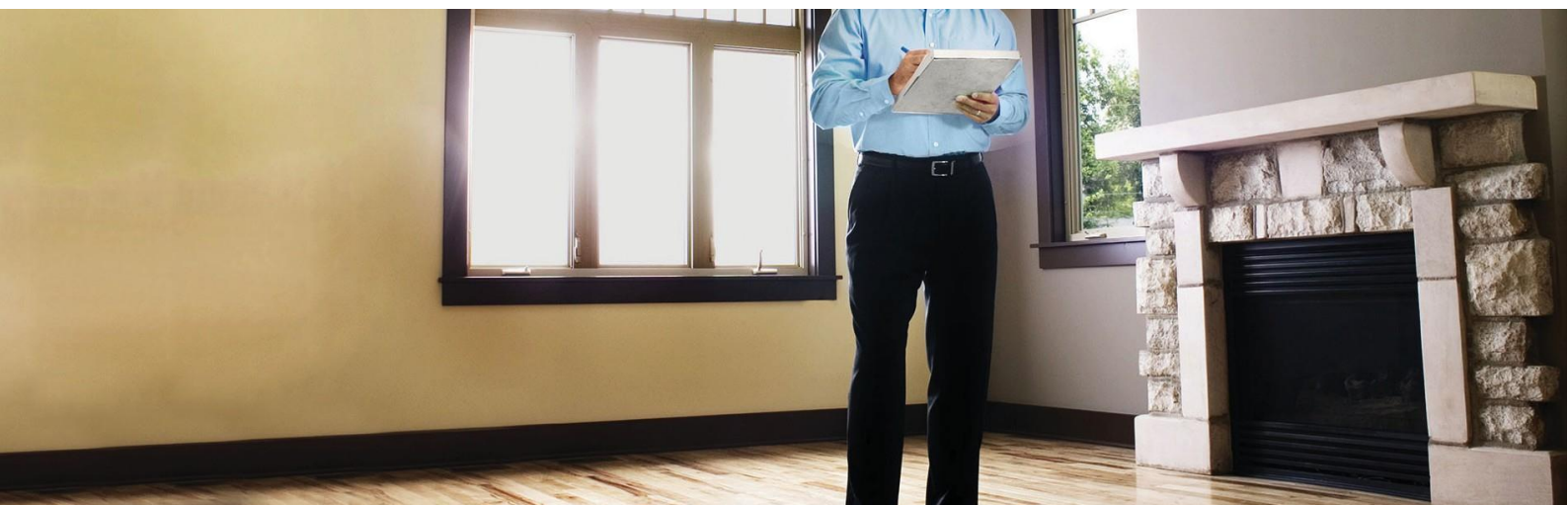
Program 2018
Property Management Holiday rentals



SERVICEPRICE

The prices stated in this brochure will be confirmed by official quotation following a visit to your property, unless your property is very large or unusual the prices are accurate. Prices in this brochure cover the areas listed below. If your property is in a different area to those listed, please advise and we will send you the correct brochure for your location

- San Pedro del Pinatar
- Pilar de la Horadada
- Torre de la Horadada
- Pinar de Campoverde
- Cabo Roig
- Mil Palmeras
- Villamartin
- Santiago de la Ribera
- San Javier
- Los Alcázares
- Los Narejos
- Roda
- Dolores
- Torre Pacheco
- San Cayetano
- Roda Golf
- La Torre Golf Resort
- Terrazas de la Torre
- Mar Menor Golf
- Hacienda Riquelme Golf
- Serena Golf
- Balsicas



Annual Contract

- Annual contract fee per year, invoiced per year **€ 375.00**
included Key holding, 1 inspection per month, emergency contact person in Spain

Set Up Fees - Once only per property *OPTIONAL*

- Full Property Inventory and Inspectionreport **€ 150.00**
- Photographic package & Advert creation - **€ 130.00**
- Initial Property Clean inside and outside on takeover*, Price depends on terrace and/or balconies **€ 85-130.00**
- Rentals (Folder with important telephone no, interest points and overall info) **€ 130.00**

Pre Season Clean includes inside and outside

- As required (March/April) **€ 135.00** included jet wash
- 1-2 Beds with patio and terrace (once per year) **€ 175.00** included jet wash
- 3-4 Beds with patio and terrace (once per year)
- Jet wash (Extra per request) **€ 75.00** per wash

Meet and Greet Service

Arrange guests arrivals, supply guests with directions to your property, meet guests on arrival at your property, at office and supply keys etc.

- **€ 45.00 per booking charge to the guest**

End of Stay Cleaning and Laundry Service

Apartments:

- 1 Bed from **€70.00**
- 2 Bed from **€85.00**
- 3 Bed from **€100.00**

Villas/Bungalows:

- 2 Bed from **€ 90.00**
- 3 Bed from **€100.00**
- 4 Bed from **€110.00**

End of stay Cleaning fees are invoiced at the end of each booking and deducted from the rental fee as well as the commission of 9,50% of each booking.

Additional Service available to your guests

If your guests are staying for two weeks or more, we can offer them a general clean, clean bedding and towels at the end of each week. This service is booked by your guests at the time they make their booking and is payable by them on arrival (Not added to the cost of their stay).

The price of this clean will be set in your bookings system on our website and will also be advised to you so you can offer this service to your guests for bookings you have taken from other sources

We can also arrange for the hire of high chairs and cots for your guests use if required, again these are paid for by your guests to us on arrival.

Welcome Packs

We can also supply welcome packs for your guests' arrival which includes the following:

1 Litre Water	6 pack Beer	Ham	6 Eggs
1 Litre Milk	1 bottle Wine	Butter	Jar of Jam
Coffee	Cheese	Loaf of Bread	1 bottle Fruit Juice

Cost of pack is **€ 35** payable by the guest on arrival in cash (Inclusive of IVA).

Welcome packs can be booked online when your guest books your property.

Emergency Call Outs, charges & other services

The following charges will apply should your guests' require an emergency call out and are payable by your guests' or by you on our arrival at your property. They also apply for callouts to attend to faults at the property, in this case the fee is payable by you the owner. When attending to faults with the property, time is charged at €15 per hour or part thereof after the first hour.

- 9am - 6pm **€ 40.00**
- 6pm- 9 pm **€ 80.00**

Call outs between 6pm and 9am are subject to availability and cannot be guaranteed.

If keys are lost and not recovered by your guests' a one off charge will be made on supplying a replacement set of keys to them of 100 euros in addition to the above call out charges to cover the cost of replacing the locks and keys. If "you" lose your keys and require us to bring you another set, only the call out charges above will apply.

Other services

We are able to arrange tradesmen to carry out any work you require doing to your property at your request. Payment for tradesmen's services are invoiced to you prior to work commencing.

Services Available

- Full Building services from Complete builds to extensions, pools, general repairs
- Air conditioning installations and maintenance
- Internal and External decorating
- Plumbing services
- Boiler service & repair - carried out by fully registered corgi engineer
- Garden maintenance and landscaping
- Security grilles and flyscreens
- Furniture packs and single items
- General DIY
- Lock changes - Registered locksmith
- Swimming pool maintenance and cleaning
- Car Hire
- New build Snagging reports

Please request a quotation for any services or works you require

ADVERTISING

Optional Internet Advertising & Booking System

We have developed a comprehensive Internet marketing plan for your property offering maximum exposure in all major European countries and also America.

We also have partnerships with a number of tour operators.

Novasol is a Tour operator based in Copenhagen offering holidays and quality rental property to the following customer bases: Holland, Belgium, Germany, Denmark, Switzerland, Finland and Norway.

Our other partners are one of the biggest in Spain offering rental to the Spanish market which is vast as the Spanish tend to holiday in their own country.

We do not just place your adverts for you, we also process all enquires and bookings, including payments direct to your accounts. This is essential as the speed an enquiry is responded to greatly increases the chance of securing a booking

Our package is a low fixed annual fee, a small commission is then charged on secured bookings to cover administration and banking fees.

Also a number of the websites are secure instant online booking systems which means a guest can book instantly without waiting for a reply to confirm availability

Our Extensive Package includes all the following websites:

Our package is heavily subsidized by us so each property requires an inspection first. The above websites also have many affiliates which also take up the adverts.

Annual Price of the package is **€ 500 Incl. IVA**
(Price is subject to change depending on our suppliers prices at the time of order)

Commission per booking - **9.5% Incl. IVA**



SERVICEPRICE

Fair Trade Policy

Any enquiry we receive is treated in strict confidence and is only dealt with for the actual Property the enquiry is for, no other properties are offered to the potential guest unless the Property enquired about is subsequently booked by another guest.

Secure Online Booking System

Never miss a Booking again.

By advertising with us your reception is open 24 hours a day 365 days a year anywhere in the world ensuring you never miss a booking again.

Save money on your air conditioning costs with Ecoair 4000 from www.ecoair.es

Much of Spain and the Costa Blanca has a great year-round climate; but for owners renting out air-conditioned property, the downside can be very expensive. After all, the renters are usually on holiday and the last thing on their minds is the electricity bill.

What tends to happen is one or more of the following:

The renters don't understand how air-conditioning works. They put it on the lowest setting not realising that the room temperature will never

actually get to 16C (they may even leave a window open, causing the system to struggle even more);

They simply forget to turn the aircon off when they go out for the day, creating a cool environment that no one is there to enjoy;

When the temperature is 30-40 degrees during the day, it can be difficult to sleep at night, so the aircon is left to run for 24 hours a day.

All of these scenarios lead to the system being run

unnecessarily, reducing its lifespan and over a rental season, leaving the property owner with 1000s of euros of extra expense in electricity bills and effectively wiping out much of your rental income.

EcoAir provides complete control for the property owner to set the temperature within the rental accommodation, generating LARGE savings in today's tough market!

For more info contact us below...



No need to cool air when there's no one there!

Save up to
75% off your
Air Conditioning Electricity Bill

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